



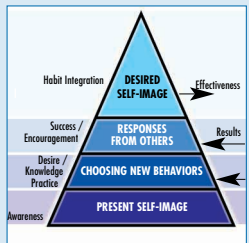
The IPE Choices Model introduces

- Ownership for daily choices
- Comprehension about *how* choices impact results
- How values encourage choices



The IPE Change Process Model introduces

- Behaviors that need changing to enhance effectiveness
- Ownership for behaviors
- Accountability for awareness about behaviors



The IPE Self-Image Model introduces

- How self-image impacts thinking, actions and performance
- The alignment between self-image and results



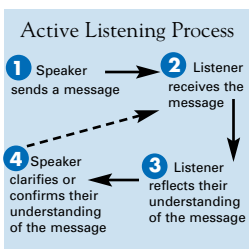
DiSC Personal Profile System introduces

- Personal ownership for behavioral style
- How to adapt your style to others'
- Elements of your style that interfere with performance



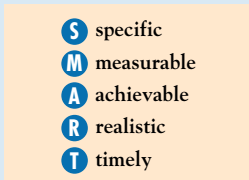
Powerful Communication Tools introduces

- Ownership for conflict resolution
- Assertive choices versus ineffective communication
- How *thinking* impacts communication
- Personal accountability for
 - Language choices
 - Clarity
 - Results



Effective Listening introduces

- How to listen with intent and understanding
- How to listen to criticism without defensiveness
- The choice of listening versus hearing



Managing Yourself for Success introduces

- How self-defeating feelings limit professional growth
- How to set personal goals aligned with organizational goals
- Visualizing for success

