

Suggested Retail Price List

Effective November 1, 2016 (updated May 18, 2016)

Product Family	Item Number	Description and Item Number		ggested ail Price					
Everything DiSC [®]									
	EPIC	Everything DiSC 363® for Leaders – 50 EPIC Credits	\$	197.50					
	EPIC	Everything DiSC 363® for Leaders Coaching Supplement – EPIC		n/c					
	EPIC	Everything DiSC 363® for Leaders Facilitator Report – 25 EPIC Credits	\$	98.75					
	A-601	Everything DiSC® Bonus Video	\$	1,195.00					
	EPIC	Everything DiSC® Comparison Report (English and Spanish) – EPIC	n/c						
	EPIC	Everything DiSC® Facilitator Report – 25 EPIC Credits	\$	98.75					
	EPIC	Everything DiSC® Group Culture Report – 25 EPIC Credits	\$	98.75					
	A-221	Everything DiSC® Management Facilitation Kit	\$	1,195.00					
	EPIC	Everything DiSC® Management Profile – 25 EPIC Credits	\$	98.75					
	A-221-02	Everything DiSC® Management Interaction Guides (set of 25)	\$	24.00					
	A-131	Everything DiSC® Sales Facilitation Kit	\$ \$	1,195.00					
	EPIC	Everything DiSC® Sales Profile – 25 EPIC Credits	\$	98.75					
	A-131-02	Everything DiSC® Sales Customer Interaction Guides (set of 25)	\$	24.00					
	EPIC	Everything DiSC® Sales Customer Interaction Map – EPIC		n/c					
	EPIC	Everything DiSC® Supplement for Facilitators – EPIC		n/c					
	EPIC	Everything DiSC® Team View – EPIC	n/c						
	A-411	Everything DiSC Work of Leaders® Facilitation Kit	\$	1,195.00					
	EPIC	Everything DiSC Work of Leaders® Facilitator Report – 25 EPIC Credits		98.75					
	EPIC	Everything DiSC Work of Leaders® Group Report – 25 EPIC Credits	\$	98.75					
	EPIC	Everything DiSC Work of Leaders® Profile – 25 EPIC Credits	\$	98.75					
	P-401	Everything DiSC Work of Leaders® Wall Posters (set of 8 different posters)	\$ \$ \$ \$ \$ \$	100.00					
	A-321	Everything DiSC Workplace® Facilitation Kit (English)	\$	1,195.00					
	A-321-ES	Everything DiSC Workplace® Facilitation Kit (Spanish)	\$	1,195.00					
	EPIC	Everything DiSC Workplace® Profile (English and Spanish) – 15 EPIC Credits	\$	59.25					
	A-321-02	Everything DiSC Workplace® Interaction Guides (set of 25)	\$	24.00					
	A-321-03	Everything DiSC Workplace® Style Guides (set of 25)	\$	18.00					
EPIC									
	W-800	EPIC Credits	\$	3.95					
DiSC [®] Cla	ssic								
	Q-594	DiSC [®] Classic Facilitation System, version 3.5 supports MS Office 2010+	\$	1,675.00					
	D-591	DiSC [®] Classic DVD	\$	895.00					
	P-593	DiSC [®] Classic People-reading Guide (set of 25) folded	\$	24.00					
	EPIC	DiSC [®] Classic 2.0 (English and Spanish) – 15 EPIC Credits	\$	59.25					
	EPIC	DiSC [®] Classic 2 Plus (English and Spanish)– 25 EPIC Credits	\$	98.75					
	EPIC	DiSC Classic Facilitator Report – 25 EPIC Credits	\$	98.75					
	EPIC	DiSC Classic Facilitator Report – 25 EPIC Credits	\$	98.75					
		DISC Classic Group Culture Report – 25 EPIC Credits DISC Classic Team View – EPIC	Ş						
	EPIC			n/c					
	C-888	Paper Profile	\$	24.00					
	C-349	North American Spanish Edition Paper Profile	\$	33.50					
QuikDiSC [®]	P-034	QuikDiSC [®] Card Game	\$	76.00					

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Marketing Materials									
Books									
	S-205	8 Dimensions of Leadership Book	\$	22.95					
	S-300	Everything DiSC [®] Manual	\$	50.00					
	S-411	The Work of Leaders Book	\$	24.95					
DiSC [®] Butto	ons								
	P-150	"D" Green (set of 10)	\$	6.50					
	P-151	"i" Red (set of 10)	\$	6.50					
	P-152	"S" Blue (set of 10)	\$	6.50					
	P-153	"C" Yellow (set of 10)	\$	6.50					
Hello my N	eed is Nam	e Tags							
	P-370	Starter Set (1 of each of 12 Need Tags items P-371 through P-382)	\$	22.00					
	P-371	Accuracy (set of 10)	\$	20.00					
	P-372	Action (set of 10)	\$	20.00					
	P-373	Challenge (set of 10)	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	20.00					
	P-374	Coffee (set of 10)	\$	20.00					
	P-375	Collaboration (set of 10)	\$	20.00					
	P-376	Enthusiasm (set of 10)	\$	20.00					
	P-377	Happy Hour! (set of 10)	\$	20.00					
	P-378	Results (set of 10)	\$	20.00					
	P-379	Stability (set of 10)	\$	20.00					
	P-380	Support (set of 10)	\$	20.00					
	P-381	to be a Star (set of 10)	\$	20.00					
	P-382	Chocolate (set of 10)	\$	20.00					
	P-383	Blank-create your own (set of 10)	\$	20.00					
Mugs and P	ens								
	P-353	Everything DiSC® Mug (set of 4)	\$	26.00					
	P-352	Everything DiSC [®] People-Reading Pen (set of 5)	\$	23.75					
Client Ce	rtification								
	Y201404	Everything DiSC Workplace Certification* *Client must own or have access to Workplace Kit; Sold Separately	\$	2,495.00					
	Y201404-CY	Volume Discount for 5+ people from same organization** **Must register at same time, for same course date	\$	2,045.00					
	Y603351	Everything DiSC® Certification-In Person Course* *Client must own or have access to an Everything DiSC Facilitation Kit; Sold Separately	\$	1,800.00					

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Legacy Pr	oducts			
DiSC [®] Perso	nal Develop	ment Profile [®] Phrase Version		
	C-391	DiSC [®] Personal Development Profile [®] Phrase Version Paper Profile	\$	24.00
DiSC [®] PPSS	(Personal P	rofile System [®] Software)		
	EPIC	General Characteristics Report – 20 EPIC Credits	\$	79.00
	EPIC	Relating to People and the Environment – 5 EPIC Credits	\$	19.75
	EPIC	Strategies for Creating a Positive Relationship – 5 EPIC Credits	\$	19.75
	EPIC	Strategies for Managing – 5 EPIC Credits	\$ \$ \$	19.75
	EPIC	Approach to Managing Others – 5 EPIC Credits	\$	19.75
	EPIC	Approach to Selling – 5 EPIC Credits	\$	19.75
	EPIC	Strategies for Sales Management – 5 EPIC Credits	\$	19.75
DiSC [®] Previ	ew			
	C-203	DiSC [®] Preview (set of 25)	\$	250.00
Personal Li	stening Prof	file [®]		
	C-317	Paper Profile	\$	24.00
	EPIC	Profile on EPIC – 10 EPIC Credits		39.50
	EPIC	Facilitator Report on EPIC – 15 EPIC Credits	\$ \$	59.25
	B-318	Facilitator's Kit	\$	600.00
Team Dime	nsions Profi	le		
	C-463	Paper Profile	\$	24.00
	EPIC	Profile 2.0 on EPIC – 10 EPIC Credits	\$	39.50
	EPIC	Profile 2.0 Group Report on EPIC – 15 EPIC Credits	\$	59.25
	B-463	Facilitator's Kit	\$ \$	600.00
	IB-45	Hit the Mark Score Pads	\$	4.30
Time Maste	rv Profile [®]			
	C-345	Paper Profile	\$	26.00
	EPIC	Profile on EPIC – 10 EPIC Credits	\$	39.50
	EPIC	Facilitator Report on EPIC – 15 EPIC Credits	\$	59.25
	B-346	Facilitator's Kit	\$	600.00

[&]quot;DISC," "Everything DISC," "Everything DISC 363," "Everything DISC Workplace," "Everything DISC Work of Leaders," "Personal Development Profile," "Personal Listening Profile," "QuikDiSC," "Time Mastery Profile," and "Wiley" are registered trademarks of John Wiley & Sons, Inc.